

**PRESS KIT**



**GRUPO  
HAFESA**

# Company profile

**The Hafesa Group is a holding company involved in the import, storage, marketing and distribution of petroleum products.**

**With more than 400 active clients in Spain, it ended the 2022 financial year with a turnover close to 800 million euros.**









**The company operates in two specific areas:**

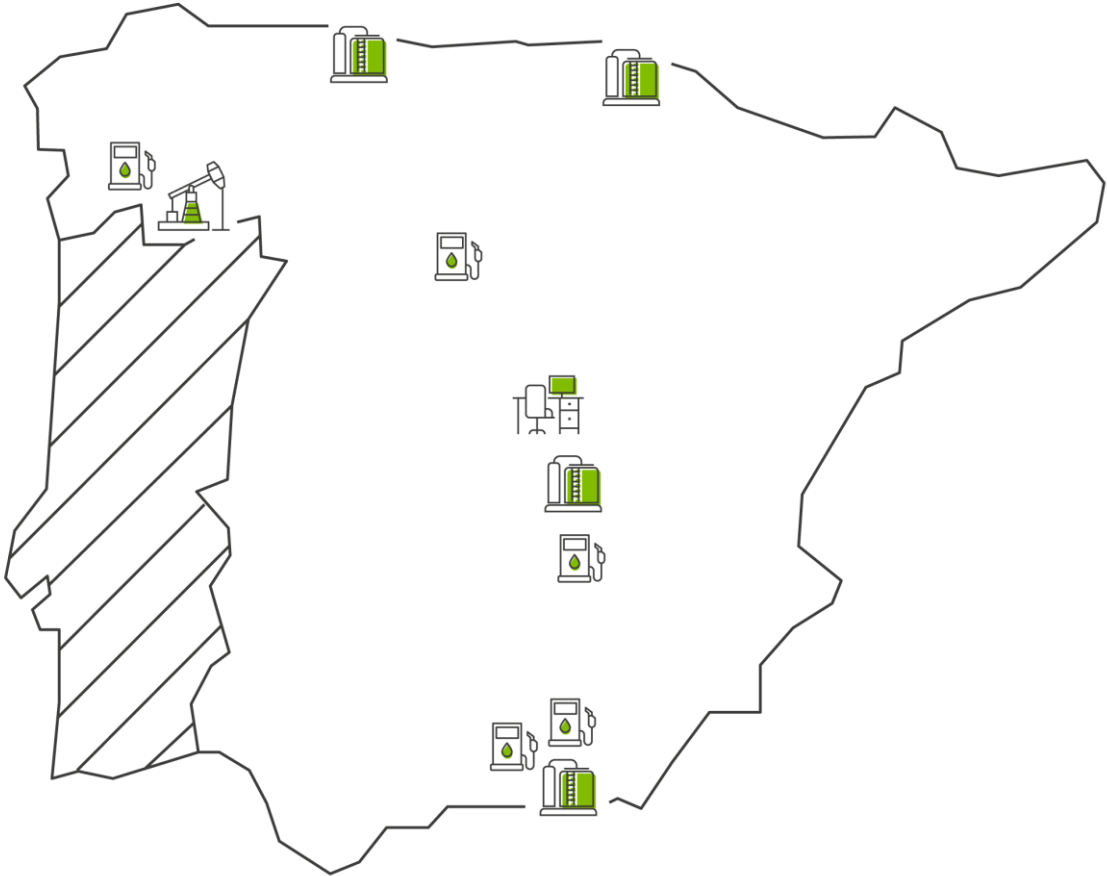
- **Wholesale fuel products, through a commercial structure related to both national and international trade.**
- **An area of additional activities – storage, sales, logistics and service stations.**



**The Hafesa Group consists of a series of highly specialised companies in each of the downstream phases, allowing us to offer an integrated overall service with the added value provided by specialisation. It covers practically the entire downstream oil sector.**

# Key figures

|  |   |  |  |
|--|---|--|--|
| <br><b>106 employees</b>        | <br><b>4 plants in operation</b> | <br><b>5 service stations</b>                 | <br><b>1 office</b>                                 |
| <br><b>Fleet of 22 vehicles</b> | <br><b>1 gas centre</b>          | <br><b>667.389 m<sup>3</sup> sold in 2022</b> | <br><b>€ almost 800 million total turnover 2022</b> |



# Business

## TRADING

One of the Hafesa Group's most important activities is the holding company's fuel trading, which involves importing fuel to be sold by Hafesa Energía.

Fuel trading is backed by solid alliances with international operators and traders, as well as shipping companies and reputable insurers.

Fuel imports are mainly from the European Union, but also from non-EU countries.

## PLANTS

The Hafesa Group has four strategically located hydrocarbon storage centres to ensure the best operational efficiency in logistics. These centres, in Gijón, Motril, Bilbao and Ocaña, have:

- 36 fuel storage tanks.
- 411,350 m<sup>3</sup> of capacity in oil storage tanks.
- 99.461 m<sup>2</sup> of surface area for storing petroleum products.

### GIJÓN PETROLEOS ASTURIANOS

- Capacity: 240,000 m<sup>3</sup>
- Tanks: 6
- Area: 37,500 m<sup>2</sup>

### DBA MOTRIL PORT

- Capacity: 103,000 m<sup>3</sup>
- Tanks: 10
- Area: 35,400 m<sup>2</sup>

### BILBAO DBA BILBAO PORT

- Capacity: 55,000 m<sup>3</sup>
- Tanks: 12
- Area: 22,000 m<sup>2</sup>

### **DBA OCAÑA**

- **Capacity: 9,648 m<sup>3</sup>**
- **Tanks: 8**
- **Area: 4,561 m<sup>2</sup>**

**The Hafesa Group has recently acquired a fifth hydrocarbon storage plant in the Outer Harbour at Ferrol (A Coruña). This plant is scheduled to come into operation in 2024 and will expand the company's operating capacity with:**

### **DBA FERROL**

- **Capacity: 85,000 m<sup>3</sup>**
- **Tanks: 12**
- **Area: 22,113 m<sup>2</sup>**

### **WHOLESALE**

**The Hafesa Group's wholesale business aims to sell fuels with the highest quality requirements to operators and to other large customers. This is done by Hafesa Energía, the operator subsidiary for the Group's petroleum products, in accordance with the Spanish Fuel Industry Act 34/1998. Established in 2015, its job is to buy and sell petroleum products to be distributed on the Spanish market.**

## **LOGISTICS**

**Hafesa Logística is the group company specialising in the transport of fuel to service stations, distributors and final consumers. Its value proposition is based on an optimised fuel logistics service that:**

**Meets clients' fuel transit and logistics needs, adopting all occupational risk prevention and safety measures and respecting the environment.**

**It guarantees the strictest quality and reliability specifications for the amounts supplied to customers. Hafesa is strongly committed to technological innovation, which allows it to have the most advanced metrological measurement and information systems for monitoring activities in real time.**



## **SERVICE STATIONS**

**The Hafesa Group has a network of service stations, under the Hafesa Oil banner, incorporating the latest technological advances in the retail industry.**

**The products and services that you can find in our service stations include:**

- **IT-Tech fuels**
- **Convenience stores**
- **Xtreme Wash Washing Centres**
- **Top Up Energy and Hafesa Flota cards for customers and businesses**
- **Calefacción Confort Plus domestic fuel oil home delivery**
- **Butane gas**
- **Rest areas**

**Hafesa Group fuels offer great benefits thanks to IT-TECH technology, meeting the most demanding requirements and offering different composition options.**

**This technology, in the case of the Plus IT-TECH diesel, translates into:**

- **Greater efficiency and better performance for your engine**
- **Lower fuel and oil consumption**
- **Faster, splash-free refuelling**
- **Better cold starts**
- **Less engine noise**



## Organisation

**Alejandro Hamlyn - President**

**Diego Guardamino – Managing Director**

**Javier Ramos – Sales Director and Manager of Hafesa Oil**

**Iván Moral – Financial Director**

**José María Buisac – Technical Director**

**Ignacio Martínez de Lejarza – Project Director**

**Diego Fernández - Manager of Hafesa Logistics**

**Augusto Vázquez – Communication Director**

# Latest company milestones

November 2022 – The Hafesa Group continues to grow and acquires a new hydrocarbon storage plant in Ferrol

June 2022 – [The Hafesa Group opens a new service station in the province of Granada](#)

February 2022 – [The Hafesa Group completes the changes to its Motril plant, making it DBA Motril Port](#)

February 2022 – [The Hafesa Group increases the operational capacity and product variety at its Bilbao terminal](#)

December 2021 – [The Hafesa Group makes its first fuel deliveries to the Spanish Navy](#)

November 2021 – [The Hafesa Group buys a storage and distribution plant in Ocaña, expanding its service in the central area](#)

October 2021 – [The Hafesa Group appoints Diego Guardamino as its new CEO](#)

September 2021 – [The Hafesa Group, new member of the Spanish compliance association](#)

September 2021 – [The Hafesa Group will triple its fleet of vehicles](#)

July 2021 – [The Hafesa Group renews its sponsorship of the Fundación Euskadi cycling team](#)

July 2021 – [The Hafesa Group strengthens the operational capacity of its terminals in Bilbao and Motril](#)

July 2021 – [The Spanish Navy places its trust in the Hafesa Group](#)

June 2021 – [The port of Motril and Secicar secure their position in the trade in biodiesel, used to create cleaner, greener fuel](#)



# Contact information

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